

OREGON COUNTRY FAIR

Fair Family NEWS

Volume 7, Issue 3 ONE CREATIVE FAMILY August 1998

Family Album



photo by Mary Shuler

Ohm my goodness!
What a Fair!



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CALENDAR

Did you miss us in July?

- Aug. 22 . Teddy Bear's Picnic
- Aug. 31 . Deadline for September FFN
- Aug. 31 . Deadline for Candidate Statement for Board Election to be included in September FFN (changed from August 24)
- Sept. 8 ... Board of Directors Meeting, 7:00 p.m., Central Presbyterian Church, 15th and Ferry, Eugene
- Sept. 13 .OCF Evaluation Meeting, Fair Site
- Sept. 22 .Craft Committee Meeting, 6:30 p.m., OCF office
- Oct. 17 ... Annual Meeting, Election of Board of Directors, 6:30 p.m., WOW Hall, Eugene

1999



July 9, 10,
11 Last one for the 20th century

September Board Meeting

The next Board of Directors Meeting will be held Tuesday, September 8, 7:00 p.m., Central Presbyterian Church, 15th and Ferry, Eugene. Don't show up Monday night at EWEB.

And...there's a work session on Monday, September 14 to discuss employee evaluations at 7:00 p.m. on September 14 at the same place.

Evaluation Meeting

Our annual evaluation meeting will be held Sunday, September 13 at the Fair site. Meet at 10 a.m. at the fire pit near the WareBarn.

Are You a Member?

Some of you may still not be on the lists of your choice, namely, the mailing list that will get you this newsletter every month and/or the membership list!!! So, check some of the following and mail to: OCF Membership/Mailing, P.O. Box 2972, Eugene, OR 97402.

- I am not receiving the Fair Family News; please put me on the mailing list.
- I do not know if I am on the membership list. Please verify my name and send me a membership application if I am NOT on the list.

I am with crew/booth# _____

Crew leader/booth rep. _____ who can verify my participation.

My name: _____

Mail address: _____



Picnic Time for Fair Bears

Don't forget the picnic for all Fair staff, boothpeople and entertainers, Saturday, August 22, 1:00 p.m., at Main Stage. Bring a potluck dish to share; the Fair will provide chicken to barbeque, veggie burgers, corn and soft drinks.

We need people to help cook chicken corn and veggie burgers. If you plan to eat any of these items, please call norma at the office (541-343-4298) to schedule your hour on the grill.

Music by Ashleigh Flynn and the Equestrian Bonnets.

Fun awaits!!



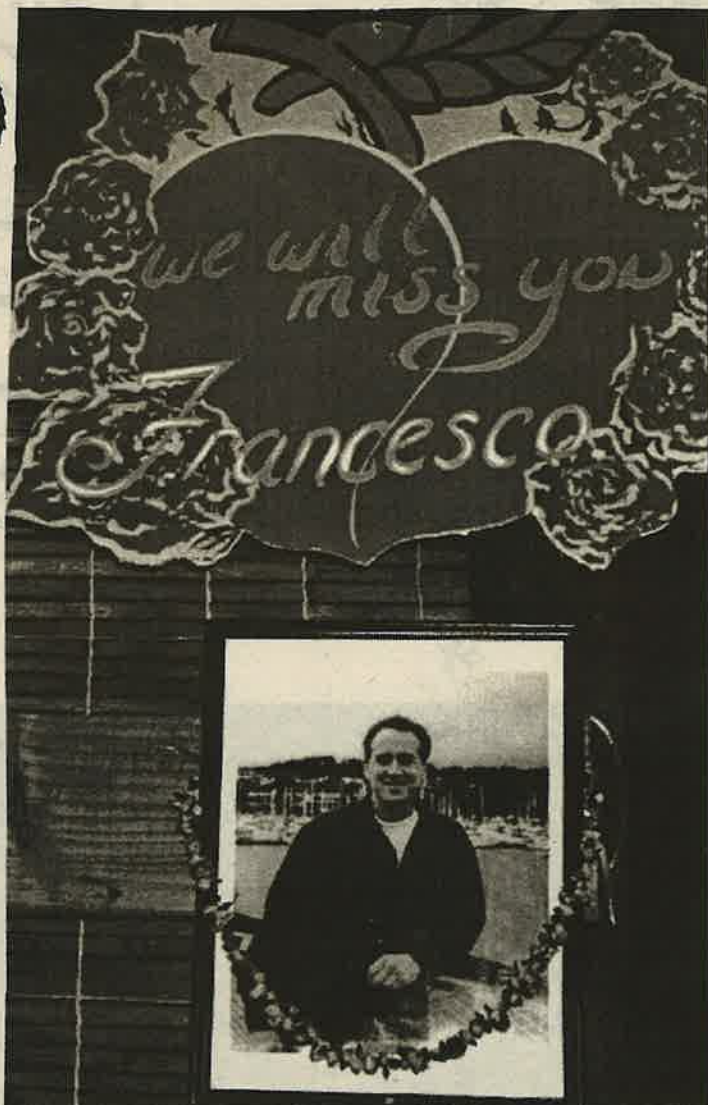
New Family

Congratulations to Main Camp kitchen crew which stirred up more than just sauce pre-Fair this year. Eric and Amber welcomed Jasmine on June 25. Ki and Joe, not to be outdone, brought Alex into the family the very next day.

We'll see what these two will be cooking up real soon.



photo by sax



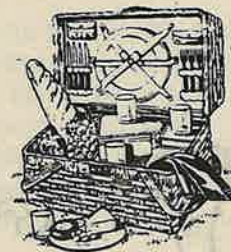
Sadly, we say goodbye to Francesco Pagliaro who passed away shortly before the Fair. We know you were there, though, Francesco.

Election Not Far Away

August 31 (changed from August 24) is the deadline for Candidate Statements for Board elections to be included in the September FFN. Please keep your statement to no more than 300 words and if you can submit it on disk or by e-mail, that would be peachy. The election will be held at the Annual Meeting, October 17 at the WOW Hall.

Thank you Julie

Our mailing princess for the last year, Julie Mathey, has decided to move on and we are very sad not to be seeing her smiling face every month anymore. Please join us in thanking Julie for a spectacular job and in wishing her all the best for a very peachy future.



Happy Birthday to our Fair Family Virgos

- | | |
|-----------------|------------------|
| Daniel Dillon | Blintz Booth |
| Sallie Edmunds | Back-up Manager |
| Mary Shuler | Fair Family News |
| Phillip Guyette | VegManECs |
| Ande Grahn | Kitchen |
| Starcloud Koepf | Sauna |
| Hoberly Drake | Teen Crew |
| Bob Demaline | Registration |
| Kathryn Madden | Fair Central |
| Doug Green | Main Camp |
| Aster Grahn | Kitchen |
| Faith Petric | Entertainment |
| Robert Ray | Water |
| Anne Morris | VegManECs |



FFN Full Monty

- | | |
|---------------------------|------------------|
| Yogi sax | Co-editor Bare |
| Cinnamon shuler | Co-editor Bare |
| Grizzly Ottenhausen | Assistant Bare |
| Hamm's Dougherty | Layout Bare |
| Skin Landry | Techi Bare |
| Bipolar Lerch | Ad Bare |
| Bye Bye Mathey | Mail Bare going |
| Mama Dunbar | Mail Bare coming |

Keep on Recycling, Deano

The Recycling Crew is sad to announce the passing away of longtime crew member Dean "Deano" Willis. Dean died of heart failure on Saturday, August 1.

Dean has been a crew member since 1983. Before then, he served barbeque chicken quarters from his Wildman's Honey Chicken Booth, located at the site presently occupied by Patti's Pies. In the free-wheeling early days of the Fair, Wildman's Chicken was a Fair Landmark.

Wildman contacted the Recycling Crew after giving up his chicken booth, asking if he could work with us, saying he had to stay involved because the Fair was "in his blood." His willingness to work hard at difficult tasks, his participation in the annual Friday morning nude garbage run, his ability to keep a campfire going as late as anybody wanted to stay up, and his passion for his friends on the Recycling Crew will remain an inspiration for us all.

We will miss him.

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Lost and Found

Lost at the OCF by Navy member Dave Cole, 746-5666:

- House of Kilborn kilt (most blue), tag inside reads "Made by Billie Hill."
- Felco #2 clippers with well-worn leather holster
- Quartz rock with drazi columns

Found: a wizard puppet found Monday a.m. at Fair site. Call to identify and reclaim. Hilary, 345-2576.

Found: Rainfly for tent in parking lot near Solutions. Monday after Fair ended. Name the brand and I'll return it. Message to Tina at 509-493-1600.

Lost: single strand pearl necklace, given to my mother by my father. Strong sentimental link. If found, please call 541-683-5408. Yes, yes, yes.

The Hiding Place

Michele Sharpy
Hairstylist
686-1998

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Aug. 21 Sugar Beets / Abaka-Dubi
Aug. 26 Bindlestiff Family Cirkus
Aug. 27-28 Kitty Pappas / ShaktiMa
Aug. 29 Austin Lounge Lizards
Sept. 1 Jimmy Eat World / No Knife / Huf
Sept. 5 American Girls / Lael Alderman
Sept. 7 Dub Narcotic Sound System
Sept. 10 The Aquabats / Wade
Sept. 11 Jolly Mon / Henry's Child
Sept. 12 Shelley Doty X-Tet
Sept. 13 An Evening with moe.

recently Unclassified material

Attention Matt Proctor: Charleen Spann ("the chic with the long black hair") would like to get in touch with you. Her address is 325N. Henry Street, Coquille, OR 97423.

Seeking the name and phone number of the man who was selling sawmill wood in the parking lot pre-Fair (last seen June 27). Please call Cindy or Phil at 541-753-6728. We want to purchase more!

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This newsletter is directed to the Oregon Country Fair family and all material is volunteered from the membership.

Opinions expressed here are those of the authors and do not necessarily reflect the policies of the Fair or the FFN.

Letters must be limited to 300 words. Please include names and a method for communication (i.e. phone #). Verification of Fair affiliation is necessary.

Ahoy Again!

Admiral Kohl would like to thank all of the volunteers who helped to make this year's Fair the best ever. This year's top volunteer and recipient of the "three mast ship" pin was Donna Riddle. She worked every day, was highly visible and she schmoozed with the Navy by photographing our Changing-O-The Guard ceremony. Huzzah Donna! I'd also like to thank Ferron and Danny for providing the bagpipe music. Huzzah!

The only grumblings I heard this year centered around the reduction in food vouchers because of the drop in attendance. I think one's response to this depends on your thoughts of the Fair in general. On the one hand, it seems reasonable that the Security staff should not have to shoulder the responsibility for low attendance. On the other, we are a 500+ person crew and any across the board reduction would surely start with us. Key phrase: across the board. Question: Did everyone working at the Fair take a 25% cut in vouchers/pay?

Having been a part of the Fair for 20+ years and a former member of the Hoedads (the original Security staff), I see the OCF as still evolving to become a functional family. There have been a lot of ill will, verbal and physical fights, polarizations and grievances. I imagine the Springfield Broiler Fest had many of the same problems before they folded their tent a few years ago. Point is, let's not be like that. If your Fair revolves around getting full vouchers or pay, take a break, or take a year or two off, or hand the job over to your kids or someone who will enjoy

themselves out there despite a glitch or whatever. The Fair needs to be fun, for us and the very-important Fair-goers.

The answer to all aforementioned issues is to get involved if you want to be a part of the Fair. Don't just gripe, do something. Check into the finances and discover that we're not a vast repository of ready cash. Attend meetings, join committees, stay up on the issues and candidates and vote for those who represent your views. It helps me to think of ourselves as working toward being an all-inclusive, nurturing family. This way I'm not disappointed when the powers that be deliver a setback to my crew. I hear other crew leaders say, "I've been here 20 plus years and the Fair treats me like ****!" I say either take a break or run for the Board, whatever it takes to think of ourselves as "us" not "us verses them." The Fair is not perfect but it's still a lot of fun. Others would gladly take our jobs and campsites and work for less and not complain. Not for the first 20 years anyway!

Respectfully submitted
Admiral Kohl
OCF Navy



The Euphoria of the Moment

Dear Fair Folk:

After eight years of Fairs, this year went without a hitch, smooth and clean without conflict, in other words, fun, like it should be with so much brains and creativity at hand.

The strict ban on drugs, alcohol, etc.—I have to admit has made my part in the Fair easier, though it has been a capitulation to the powers that be and they owe us. Maybe they gave us less helicopter harassment or was that some stroke of legal complaint to the FAA or perhaps a lack of "Dare" money from confiscation of properties. I know I'm rambling but don't you like letters; I do.

It should go without saying that the heart and soul of the Fair is the people who volunteer to show up every year and bend their lives for a few days to the phenomenon of fairness—and fun—and at some point during this process actually start to feel like humans have a chance at equity for all humans. I know, it's just a passing fancy brought on by the euphoria of the moment, one of those moments when walking one of the paths, you hap-

pen across someone you don't know, meet their eyes and an energy flows into you, unsolicited, a gift, really free. This is the real reason I come to the Fair.

My freely given time, the vendors, the entertainers, all pay for this bubble of hope in the middle of Oregon. We all deserve the utmost respect and I stress, indulgence, so no reasonable person loses faith in this very important event....This is not just another craft fair, this is a work of art.

Love
Larry and Merrylee Celuis
Watergate Security



Friday Night Highjacked

Dear Fair Family:

I would like to address concerns from some vendors and other Fair family in earshot of Main Stage area about what we consider the hijacking of Friday night from an intimate gathering to a concert setting.

First off, let me state that I believe the Fair acted with good intent in the knowledge that Pink Floyd is a staple of our culture and that many people would enjoy the presentation. In fact, the band recreated the sound amazingly well and I appreciated their effort and the entire stage show. Unfortunately, for a great many of us the Fair isn't about a form of music, but revolves around community and seeing many good friends only this one time a year and celebrating our friendships and cultures with a quieter time that includes homemade (boothmade) music, conversation and a variety of visitors bringing more of the same and other good cheer. We understand that the Midnight Show rules on Saturday evening and that's wonderful, but in fairness, the individuals and booths should control their Main Stage area atmosphere on Friday.

I believe that those who gathered for and enjoyed the Floyd scene would succeed in finding good times that they would treasure on their own if the concert wasn't offered and that those times would come to mean more to them than just another evening of great music. And think about this: the Fair elders learned about Pink Floyd by purchasing the

records, the youth can learn about them by purchasing the CD's, but where does one purchase an evening of once a year intimacy with their Fair family? With these things in mind, I request that Main Stage remain quiet Friday night of 1999. And thanks for an incredible Fair. I had a great time and remain ever loyal and fairy.

Namaste
Percy Hilo

Fair Family Gives to the Environment

This year the Fair Family generously donated \$4,895 to the Jill Heiman Vision Fund. These contributions came from all areas of the Fair—artists, food vendors, performers and staff. The Board of Directors has been equally generous, which will allow grants totalling \$9,789.

A \$5,000 grant will go to the Oregon League of Conservation Voters. The remaining money will go to Northwest Coalition for Alternatives to Pesticides (NCAP). Once again, the Fair reaffirms its commitment to benefiting the larger community in which we live.

We thank everyone who donated to the Vision Fund, and to the volunteers who put together this project. It takes all of us working together to charge the world.

Law Reform

by Charlene Tremayne,
Flowers

The Oregon Country Fair law reform group got off to a successful start. For those of you who saw and read our informational kiosk you already know. For those of you who did not get the chance it was deemed very professionally done and there will be other opportunities. The information covered the law as it is now, horror stories of its use, where the moneys go and how this law could be changed to protect due process.

Our plans include a booth space at the Eugene Celebration, a series of workshops on lobbying, and the drafting and presentation of a reformed law to the Oregon legislature. We need your help to staff the booth, to construct an information packet, to write magazine and news articles. We also need horror stories written in a documented form.





A Few Words About a Few Bucks

by Leslie Scott, General Manager; Hilary Anthony and Steve Gorham, co-Treasurers



1998. What a great Fair we had. Gentle weather, few complaints, few incidents—but relatively poor public attendance. On July 3, a week out from the Fair, we had advance information through Fastixx that ticket sales were not going as well as we had hoped. What to do? We could do nothing or we could make plans to try to increase ticket sales and decrease expenses. Guess which option we chose.

On Sunday, July 5, the Board agreed to spend money to boost advertising and distribute posters and Peach Pits in the Portland and Corvallis areas. We increased our radio public service announcements and encouraged people to come to the Fair. We also outlined for the Board our plans to cut expenses if we had less public attendance than we had budgeted for.

By Saturday, July 11, the management team was implementing ways to hold the line on event expenses. It was clear that we had planned services with larger crowds in mind. The event was mellow; the temperature was moderate; life was good. Leslie sent a sheriff or two home and she adjusted other contracts to save some money. To help save food voucher expenses, we contacted as many coordinators as we could to tell them that they could voluntarily let people take the day off on Sunday—if the crew members were

not needed, and if the crew members would rather have the day off, to play at the Fair. We would like to thank the coordinators and crew members who responded to this request—you helped. We would also like to thank the crew members who kept working—thanks.

Even though we put this voluntary day-off proposal in writing so that it was clear that taking a day off was entirely up to crew members, at least one coordinator misunderstood and had members of his/her crew volunteer without food vouchers. While this was not Fair management's intent or request, we apologize for the misunderstanding and thank all of you who were in this position.

When all was said and done, we still missed our projected budget by a long shot—and it was a great Fair. For the three days we had fewer than 38,000 paid admissions. A sellout would have been 54,000. We would have made budget at around 46,000 attendance. Our admissions revenue was short by a little over \$100,000. Fortunately, some of our other revenue (e.g. interest income) is coming in above budget, so we are expecting, for the year, to be short of the projected revenue by about \$85,000.

Because of what we were able to save during the event, and because we are coming in under budget on many expenses, we

hope to keep the amount of Rainy Day Funds we spend to around \$50,000. This will give the Board the options to continue with our budgeted plans for philanthropy, expense reimbursement, law reform, personnel and capital projects or to decide to cut some of the more discretionary line items to further reduce expenses.

The future? What will next year's budget look like? It is hard to imagine us starting the year with a projected budget that shows more expenses than income. We have a lot of thinking and talking to do about the size of the event and how to make that work. We can make this work—through some combination of adjusting our revenues and expenses. Should we develop other sources of revenue so we're not relying so heavily on the size of our gate? What size event should we aim for, and how do we get there?

We encourage you to get involved with sorting out the issues and to bring your part of the picture for all of us to see. Attend the Fair evaluation meeting on September 13 on site, 10:00 a.m. to 4:00 p.m. Look for Board work sessions on this topic. Go to the annual meeting. Vote. Talk. Listen. As budget season rolls around, we want Fair family to be involved in setting the direction we are going.



photo by Charlene Tremayne

Fairgoers check out law reform kiosk.

If you are interested in becoming a dedicated volunteer in our endeavor, please call, write, e-mail or fax us. Contact info for the office is on page 2.

We thank you for your interest and willingness to become involved.

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BOARD OF DIRECTORS MEETING



AUGUST 3, 1998



PRESENT: David Liberty, Martha Evans, Charlie Zennache, Paxton Hoag, Jim Sahr, Jack Makarchek, Michele Sharpy, Charles Drew, and Marlene Showker & Charlene Tremayne (alternates).

NOT: Daniel Dillon and Tom Alexander.

MINUTES APPROVAL

Charlene moved, and Martha seconded, the minutes of the July 5, 1998, meeting be approved.

The motion passed: 10 in favor and 0 opposed.

CALENDAR

Thurs. 8/20 There will be a hearing at Harris Hall, 1:30pm, to discuss the appeal to allow camping at Zumwalt park. It would be great if Fair family members participate.

Sat. 8/22 See page 2 of this *FFN* for picnic announcement.

Sat. 8/22 Path Planning will meet at X-Ray Park at 1pm. All are welcome to attend.

Sun. 8/23 Meeting to form 30th Anniversary committee will take place by the yurt fire pit.

Mon. 8/31 Deadline to submit candidate statements for the Board of Directors election in the September issue of the *Fair Family News*.

Tues. 9/1 Paths closed to vehicular traffic.

Tues. 9/8 September BoD meeting, 7pm, Central Presbyterian Church, room 203. The meeting was rescheduled because of Labor Day.

Sun. 9/13 The Evaluation meeting (using the Open Space process) will be held on site 10am - 4pm. Meet at the Warehouse. Lunch will be potluck; OCF will provide drinks and dessert. All are welcome to attend. But, if you can't be there in person you may still give your two-cents worth via e-mail or letter. There's a lot to discuss.

Mon. 9/14 BoD work session on personnel evaluation. Fair family invited to participate. To be held at Central Pres Church.

Sat./Sun. 9/18-19 The Eugene Celebration. Does anybody want to coordinate an OCF parade entry? Parade entry applications are due Aug. 14. Contact norma. The Law Reform group will have a booth representing the OCF in the community parkway. Booth volunteers are needed to staff two-hour shifts from 9am - 7pm on Saturday and 11am - 5:30pm on Sunday. Contact norma or Charlene Tremayne.

Sat. 10/17 The Annual Meeting at the WOW Hall starting at 6pm.

ANNOUNCEMENTS

Michele announced the ticket sales: Friday 10,914, Saturday 14,282 and Sunday 12,449. Total: 37,645. We parked a total of 9,405 cars.

Michele continued that the Jill Heiman Vision Fund preliminary count is \$4,112 with matching Fair funds for a total of \$8224. There are still some food vouchers which need to be added. \$5,000 will be given to the League of Conservation Voters and the remainder will be given to the Northwest Coalition for Alternatives to Pesticides. Michele also thanked David Paul for the Pink Floyd light show for the volunteers.

Tons of straw and hay are left lying in 52 booths and staff camping areas. VegManECs have spent the last two hot Sundays raking and cleaning what other people have left behind. Marlene said the VegManECs already spend 100s of hours before the Fair maintaining the land. It is not their job (or any crew) to clean up after Fair family. They spent three hours cleaning straw out of childcare, two hours cleaning straw out from behind the chalupa booth. If you're going to bring it in then pack it out when you leave.

Debra Nunez & David Oaks, (long time Community Village/Fair family members) were married on Saturday, Aug. 1.

Marlene is the Personnel Committee liaison for August.

MEMBER INPUT

David Hoffman (CV) thanked everyone for a great Fair. He is, however, tired of being the cleaning up other crews' messes.

Anne Morris (VegManECs) This year's Fair was fabulous. She appreciated the lower attendance as it actually allowed her to shop without being shoved around.

Jeff Allen (crafter) Path Planning did not think about the impact of putting a smoking area next door to their booth (both he and Kim are non-smokers) which is already smoked out from Cleveland Chicken across the way.

STAFF AND OFFICER REPORTS

General Manager. Leslie thanked her fellow employees for a beautiful job well done. The BUMs and Swimmers did a great job as always. Thanks to Main Camp and the Quartermasters; they were very well

organized and did a good job staying within and under budget. Thanks to the coordinators and staff whose experience and commitment make the level of organization invisibly apparent so it feels like magic. Thanks to Hospitality who welcomed crews to take a break. It worked well having hospitality based in Main Camp. Thanks to the vendors who supplied hospitality with delicious food and drink. Thanks to Robert DeSpain who spent the weekend coordinating media on site. Thanks to the Treasurers for all their help with the budget issues. Thanks to David Paul for a wonderful Pink Floyd experience for Fair family on Friday night. And special thanks to the 22 guys who made Saturday's midnight show so memorable with their rendition of the Full Monty!

Regarding the budget: We were down 10,000 - 12,000 in admissions which means we're approximately \$100,000 short of budgeted admissions income. Many theories abound as to why attendance was so low. This Fair was almost incident free, no medical crises, the neighborhood and shopping center were happy. The Fair needs to consider future admissions levels from a holistic perspective rather than piecemeal. The Fair patrons have changed: more families and kids. The kids pageants were great.

Crews were given the option to take voluntary time off on Sunday to minimize the lower attendance impact on the budget. The Fair appreciates the staff that responded to this request and turned in \$5,000 worth of food vouchers. It helps. Leslie also cut the Best Pots budget by \$1200, LTD by \$900, and they laid off the sheriffs on Sunday which saved another \$500! Capital projects came in under budget as well. There are still bills to pay, but, the amount is smaller than last month. They'll present a clearer financial picture by the next BoD meeting.

Leslie would like to hold an Open Space forum on Youth and Elder Issues. Perhaps it could be part of the Evaluation meeting but it may need more time. All interested family are asked to participate in the discussion. What is elder status? How can elders retire and still participate in the Fair? How do we bring youth into positions of responsibility? We hope to have a plan by the 30th Anniversary.

The Fire Marshall was happy upon inspecting the site on Friday to see the butt cans and straw bales separated. Thanks to Path Planning who held two well-attended meetings during the Fair. The next area of focus is the reconfiguration of Way Back Way and the Sesame Fix. This affects the path from the Sauna to Pike Street and through to Maple Commons.

Bus ridership was up 5%.

The apartment is rented and now has its own separate address. The paper work has been submitted to the City for office compliance. The Non-conforming Use reverification will be amended at no charge to the Fair. The two-year clause that was mistakenly added by the County to Exhibit A will be removed. Leslie will administer the wetlands grant. Dennis Todd has begun work on the wetlands restoration. Volunteers may contact Dennis or Leslie. The City of Veneta is ready to proceed with the land swap. Jack, Martha, and Daniel are the Fair liaisons who will meet with the City sometime this month.

Administrative Assistant. norma echoed Leslie's thanks to everyone who did a fabulous job and to her wonderful co-workers. She has spent most of the time since the Fair unpacking, cleaning, and writing lots of checks. She issued an appeal to all coordinators and other parties to turn in their receipts so the financial picture may be resolved sooner than later. Teddy Bear Picnic planning has begun. A big thanks to Auntie Em and Tom for maintaining the office lawn and yard. Thank you all for a wonderful time.

Site Manager. Thank you everyone, especially to Leslie and Andy Strickland (Caretaker). Andyman was a constant source of energy and solutions during his first Fair as resident caretaker. Thanks to all the crews who stayed to work on Monday: Recycling, Decon, Quartermaster, Kitchen. Thanks to those folks who showed up for the post Fair highway clean up.

The site is hot, dry, and dusty. The fire danger is extremely high. A stack of hay bales went up sometime Friday between 2am and 7am. Andy found no known ignition source. All that remained were charred ashes. Be very aware of this when you come out for the picnic. Tons of this flammable material is left on site. People need to reconnect with their responsibilities to the site and do a more comprehensive clean up. We had to start a new composting area to just deal with the hay and straw that remains. He will be working with VegManECs to create guideline changes for next year. Leaving anything on the ground is not acceptable; it stifles the growth of the native natural material. Note: one bale of straw needs six to eight garbage bags to haul it off. Think before you bring it in.

We need to build a vehicle shed, but, because of budget constraints we would like to build it with volunteer labor. Those interested should contact Steve. Plan on a fall barn raising.

They continue to water the meadows. Main Stage should look beautiful for the picnic. He will core-plug and seed the paths beginning Sept. 1, when we should be able to expect cooler weather and some rain. The paths will be closed to vehicles as of Sept. 1.

Steve has spoken with the sheriff about the vandalism on site by a few

BOARD OF DIRECTORS MEETING



JULY 5, 1998

PRESENT: Jim Sahr, Martha Evans, Paxton Hoag, David Liberty, Tom Alexander, Michele Sharpy, Jack Makarchek (left after "\$\$\$ for Advertising"), Charlie Zennache, Charles Drew, and Marlene Showker & Charlene Tremayne (alternates).

NOT: Daniel Dillon

MINUTES APPROVAL

Jim moved, and Martha Evans seconded, that the minutes of the 6/1/98 meeting be approved.

The motion passed: 10 in favor and 0 opposed.

MEMBER INPUT

Bob (Construction) complained that the kitchen crew does not have enough resources to cook the meals.

ANNOUNCEMENTS

- Copies of the current bylaws and proposed changes to the bylaws are available for review. This will be on the August agenda.
- We're having a big party here next weekend!
- Kimberly Gladen (Community Village) reminded folks that the minimum daily hug requirement on site has risen to four per day.

STAFF AND OFFICER REPORTS

GENERAL MANAGER. Many thank yous from Leslie. This place is so amazing; it is more beautiful than ever. We have an amazing group of volunteers who pull it all together so well that she can worry about the sheriff and ticket sales. Thank you so much to everyone and especially to norma, Steve W., and Andyman who are so incredible.

The county approved our non-conforming use permit. The paperwork for Deputy Paul Vitus has been processed. We are waiting for the return of an IRS form from him to mail the check. A new campground has just opened east of the chicken farm. This will affect our perimeter security. The Center for Alternative Transportation (CAT) will park the cars at Autzen. It makes sense having bicycle enthusiasts park cars! The Peach Pit was delivered around town via Pedalers Express as well. Security for the Far Side camping and Autzen will be done by Oregon Event Enterprises. Ticket sales are slow. We are currently at 23% compared to 50% this time last year.

ADMINISTRATIVE ASSISTANT. norma has been busy up in the site office while the rest of the folks are busy pulling the event together at the other end of the site. Many thanks to her co-workers who are tireless and peerless. Sometimes, in the middle of winter, this feels like just another job. But then June and July roll around and it's definitely something else!

SITE MANAGER. Steve Wisnovsky echoed the joys of being a worker here. Thanks to everyone especially, VegManECs, Tree Crew, Traffic, Flowers, and Site. Thanks also to everyone who treads lightly. The weather should cooperate through the Fair. Because of the wet spring twice as many bales of hay were produced. Anyone may take away as much as possible.

TREASURERS. Folks have been really great about staying on budget. Thanks! Any coordinators with problems interpreting their budget may talk with Steve Gorham or Hilary Anthony.

COMMITTEE REPORTS

PERSONNEL. Charlie is the staff liaison for the month of July.

NEW BIZ MOVED TO OLD BIZ

\$\$\$ FOR ADVERTISING

Charlie moved, and Michele seconded, the BoD authorize the transfer of \$1500 from the capital projects budget to purchase radio advertising in Portland and Salem areas.

Background: Traditionally we've advertised in Portland and Salem with public service announcements, newspaper ads and posters. This year the check for the ads were not received in time for earlier publication. Additionally, the posters were not sent or not put up in Portland.

Peach Gallery: Folks were split on this topic. The weather will be beautiful and the tourists will come. Advertising in Portland is more costly. Yet, ticket sales are down; \$1500 equals 100 Saturday passes.

It's worth the expense.

BOD: BoD members echoed the Peach Gallery.

The motion passed: 10 in favor and 0 opposed.

RAISE THE ATTENDANCE CAP

David moved, and Jim seconded, the BoD give Operations the authority to raise the attendance cap for the 1998 Fair within safe levels all three days if it is deemed necessary.

Background according to the Treasurers. Our budget is currently at 0 net based upon a minimum attendance. As ticket sales are so slow we could have some bad problems budget wise. We need a minimum of 10,000 patrons on Friday to avoid budget problems.

Peach Gallery: Hilary stated that we don't need to raise the cap all three days. That would be greedy. An additional 2000 ticket sales on Saturday would resolve the problem if it happens. Leslie agreed. She added that Chela Mela gave us the necessary breathing room. The Fair has an exclusive contract with Fasttix and would not be able to sell tickets on site or in Veneta. Anne Henry (crafter) preferred that the cap remain fixed. Additional population is too crowded and unsafe.

BoD: The BoD was split on this one, too. Jim thinks the current cap is too low. Tom does not like overcrowding yet feels a responsibility to the food vendors and crafters. Paxton would like us to be mindful of the land and its carrying capacity. Martha supports Operations to make reasonable decisions. Yet she would like us to be mindful that more space creates a more positive image. Many agreed they trust Operations to make reasonable and informed decisions.

The motion passed: 8 in favor and 2 opposed (Martha and Michele).

BUENOS AIRES CULTURAL EXCHANGE

Charlie moved, and David seconded, the Fair allocate \$5,000 for a cultural exchange with Buenos Aires as proposed in the plan submitted by Remedios.

Background: Remedios (Construction) explained that in Argentina since the end of the dictatorship in the 80's and the beginnings of democracy with elected presidents people are no longer afraid of gathering together. There is a large counter-culture population in Buenos Aires of creative and innovative people. They are more involved with recycling and caring for the environment. It would be good to offer them an alternative way to work together. Remedios has specific contacts each with a separate interest focus. These folks would come to learn how the Fair is produced so they could recreate one in their homeland. You can't explain how the Fair runs without experiencing it. The money would cover their plane tickets and travel costs while here in the states. She envisions bringing 3-4 people each year for 3-5 years. Yet everything is negotiable.

Peach Gallery: Hilary enjoys how the Fair can extend its influence such as the Earth Island Fair on Vashon Island. Last year Fair staff helped as volunteer staff at this new event. But, the process is slower, more organic. It is hard to support a big ticket item especially considering our current budget. Other members of the Peach Gallery echoed Hilary's comments.

BOD: Paxton said he encourages cultural exchanges especially via a labor exchange or ticket swap. But each person must pay their own expenses. Cross fertilization is valuable for alternative events. Martha also supports the idea and suggested Remedios might contact the Jill Heiman Vision Fund. Michele thanked Remedios for taking the time to make the contacts and to think beyond the Fair.

The motion failed: 0 in favor and 10 opposed.

The Amazon Opportunity Donation request died for lack of a presenter. The pole shed item is tabled 'til the next meeting. Steve W added that the cheapest way to build the pole shed will be to hold a barn-raising in September or October using the Fair carpenters and electricians.

The next BoD meeting is scheduled for August 3, 1998, at 7pm at EWEB. The agenda, subject to change, includes: Personnel Committee Appointment, Skipping Stones Donation, Bylaws Changes, Vaudeville Proposal, \$\$\$ for Pole Barn



local teens. They broke into the cabinets at Main Camp and turned on the irrigation system (which runs the risk of burning out the well pump). Their parents say that all items (peach cart and lantern) have been returned. Fair family is welcome to come out but he is saddened to announce that the site will be closed to other visitors unless they come ahead to get permission. Fair family coming to the site should call on Chickadee. Let Steve or Andy know you're on site and report any unusual activity.

Thanks to dahinda, Brad, and the Royal Blue family for the donation of another road legal flatbed, the Blueberry Princess.

The Far Side clean up went well. We were issued a permit for the bridge by the County. We had more campers over there this year with a rental shower and a good water source. Crews need to tighten up the lists of who is supposed to camp on the Far Side. There were some difficulties at the Far Side Gate due to confusion on this issue.

Treasurers. Hilary noted that this is the first time in recent memory that the Fair did not make budget. It looked pretty grim pre-Fair and then revenue came in below what they had even imagined. Community Village and Energy Park have yet to turn in their admissions. With various cutbacks and crews coming in under budget the Fair should be about \$40,000 - \$50,000 over budget. This does not include a \$25,000 transfer to the Endowment principle. That would make us \$65,000 - \$85,000 over budget. We plan for: \$100,000 Start up funds, \$150,000 Endowment principle, \$300,000 Rainy day funds, \$50,000 payroll & benefits.

Steve Gorham added that we had a nice Fair but we lost money. He provided a graph of revenue over a six year period. We're still slightly above where we were in 1995.

Jim Sahr noted that it seems that all paid parking came from advance ticket sales. He wondered if we really need a crew to collect parking fees.

Martha thanked the Treasurers for thinking about these issues. There seem to be many options. She hopes that the Fair family will be included in the discussion and not left solely to Financial Planning.

A brief discussion ensued whether we should budget for fewer patrons 37,000 - 40,000 by intention or default instead of 50,000. Or was this year just a blip? Another result of El Nino? Do we try to increase revenue and/or hold costs down? Hilary envisions Financial Planning providing information and workable scenarios for the BoD to consider. The Budget Committee's role is to implement the budget.

Charlene requested data and graphs comparing ticket sales demographics and advertising over the past several years. Was attendance down due to lack of advertising or because people thought if it was raining in Eugene it would be raining at the Fair as well?

COMMITTEE REPORTS

Personnel. Last fall the BoD approved revised personnel policies which changed how employee evaluations are done. It also stated that evaluations would not be tied to an employee's hire date. So, all BoD members will participate in a work session to complete the evaluation forms scheduled for Monday, Sept. 14, 7pm, Central Presbyterian Church.

Law Reform. Charlene said the kiosk in Chela Mela was beautiful and wonderfully built. It was great to see people debating the issues presented as they read the information. Both Shaun's and Floyd's talks were well attended. The Law Reform group plans to create an information packet about the upcoming elections, staff a booth at the Eugene Celebration community parkway, and hold workshops on lobbying. The group meets in the office every Tuesday at 7pm. Anyone is invited to get involved.

Election Committee. Letters of interest to serve on the Election Committee will be accepted prior to and approved at the next BoD meeting. The Annual Meeting will be held on Saturday, Oct. 17, 6pm, at the WOW Hall.

OLD BUSINESS

SEPTEMBER BOARD MEETING DATE SET

Tuesday, Sept. 8 was agreed upon: 9 in favor and 1 opposed (Paxton). The BoD meeting will be held at Central Presbyterian Church at 7pm.

BYLAWS REVISIONS

Martha moved, and Paxton seconded, the BoD accept the recommended changes to the Bylaws by the Bylaws Committee as published on 6/3/98. They accepted Jack's friendly amendment to vote on each change separately.

"It's registered office shall be at 442 Lawrence Street in Eugene,".

The motion passed: 10 in favor and 0 opposed.

Article VII, Section 2(c): "...the incumbent candidate shall be deemed to have irrevocably resigned such candidate's incumbent director or alternate position. The resignation shall be effective at the commencement of the first meeting of the board of directors following the annual meeting."

Background: In the past, incumbent candidates resigned their seat upon declaring their candidacy. This affected Michele last year when she had to miss Executive sessions during which incident reports and follow up with the sheriff and DA were discussed. Continuity was lost. She continued to participate from the Peach Gallery, however.

BoD Discussion: Jack was concerned that this was a set-up for BoD members to play politics. Charlene noted that BoD members have played at politics at any point regardless of the Bylaws.

The motion passed: 8 in favor, 1 opposed (Jack), and 1 abstention (Michele).

Article VII, Section 4 Vacancies: "The term of office of any director appointed under this section shall be until the next annual membership meeting, at which time the seat shall be filled by a vote of the membership, except for an alternate who has been elected for the same term as the position being filled, who shall serve out the term of the position being filled."

Peach Gallery: Ann Morris (VegManECs) disagreed. She prefers all appointed positions be open again at the next election.

The motion failed: 5 in favor, 4 opposed (Marlene, Jack, Charlie & Martha), and 1 abstention (Charlene).

Jim noted that this decision breaks the deal upon which he accepted to fill Niels' vacancy. Russell suggested that this language be added to the Bylaws for clarity. Martha and Charlie changed their votes, so...

The motion passed: 7 in favor, 2 opposed (Marlene & Jack), and 1 abstention (Charlene).

Article IX, Section 1. "At the Board of Directors' discretion, any officer position may be shared by one or more persons."

The motion passed: 10 in favor and 0 opposed.

PERSONNEL COMMITTEE APPOINTMENT

Martha moved, and Charlene seconded, the BoD appoint Palmer Parker to the Personnel Committee.

Background: The BoD received Frank Sharpy's letter of resignation from the Personnel Committee just prior to this meeting. Thank you, Frank, for your service.

Peach Gallery: Shaun MacRae (Personnel Committee) strongly urged the BoD to accept this motion. norma said she would be honored to consider Palmer one of her assorted bosses. Brad Lerch and David H were both enthusiastic supporters.

BoD: Michele said she was embarrassed and saddened that the motion did not go through the first time when it was on the agenda in June.

The motion passed: 10 in favor and 0 opposed.

Palmer raised the issue that there are already 7 members on the Personnel Committee. This is the maximum allowed according to the revised Personnel Committee policies. Brad Lerch, who was on indefinite leave of absence (and was therefore not being counted as an active member), then spoke up and resigned his position on the Personnel Committee.

501(h) ELECTION

Charlie moved, and Paxton seconded, the BoD authorize the Fair to proceed with a 501(h) election as recommended by Hilary.

Peach Gallery: Robin Smith (Quartermaster) said it is very important that the Fair pursue this course. The Law Reform group's involvement in "Obey the Law, Change the Law" high-profile activities could easily draw the attention of the IRS. A 501(h) election will set clear boundaries of what the Fair can and cannot do and still maintain a 501(c)3 status.

BoD: Charlene noted that a 501(h) election covers all the activities the Law Reform group wants to pursue. Martha thanked Hilary for her expertise as a CPA and for providing the BoD with such well-documented information.

The motion passed: 10 in favor and 0 opposed.

VEGMANECS CO-COORDINATOR APPOINTMENT

Marlene moved, and Michele seconded, the BoD appoint Anne Morris as VegManECS co-coordinator.

Background: This motion is recommended by the VegManECS crew.

Peach Gallery: Philip thanked Marlene for her service of three plus years as VegManECS co-coordinator. He hopes she will continue to be a leader in the crew. He supports Anne who has been very active and an outstanding influence. Brad thanked the VegManECS for electing/reaffirming new coordinators in a democratic way. Other crews could learn from their example. Leslie added that she appreciates all that Marlene has taught her. She enjoys learning from her. And welcome, Anne!

The motion passed: 10 in favor and 0 opposed.

Items tabled until September: Capital Projects - Vehicle Shed Construction and Appoint Vaudeville Co-Coordinator.

The next BoD meeting will be held on Tuesday, September 8, 7pm, at Central Presbyterian Church, room 203. The agenda, subject to change, will include the items tabled above, Appoint 1998 Election Committee, Land Swap with the City of Veneta, Swanson Property. Also, possibly up for discussion is Population Cap and Crew Size Reduction.

Minutes recorded by Jen-Lin

